



CONTACT ME

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📍 Al rigga, Deira, Dubai

EDUCATION

Course Studied

Advance Level - St. Peters College - CMB
2000

Course Studied

Diploma -Software Engineering VB
2001

Course Studied

**Diploma-Network System
Administration - Linux**
2007

SKILLS

- Retail Sales
- Digital Marketing
- Team Management
- IT Hardware and Networking
- Web Development - Wordpress
- customer service

Rasath Silva

Retail Sales Specialists

WORK EXPERIENCE

Retail Sales Specialists

2014 - 2023

Axon Business Systems LLC - Dubai

As a Retail Sales Specialist at Axon, my responsibilities extend beyond showroom sales. I am entrusted with the meticulous management of petty cash for day-to-day operations, along with handling administrative tasks such as creating new item codes and customer codes for the ERP system. I adhere to stringent guidelines when dealing with the ERP system to ensure its smooth operation. Additionally, I proactively monitor price fluctuations and new product offerings from competitors, promptly reporting my findings to the management.

As a Sales professional, my role entails effectively managing all walk-in customers and promptly addressing inquiries related to our products or services. Once I have identified the precise customer requirements, I am responsible for preparing and sending comprehensive quotations that include various options to meet their needs. Throughout the sales process, I diligently follow up with the client, providing ongoing assistance and support until the transaction is successfully concluded.

Retail Sales Executive

2011-2014

Sharaf DG - Dubai

As a Retail Salesperson at Sharaf DG, I am responsible for providing exceptional customer service to individuals who visit the IT section. By employing effective product knowledge and sales techniques, I guide customers through product demonstrations, highlighting key features and benefits while making informed comparisons with related offerings. Additionally, I ensure that clients are well informed about ongoing promotions, sharing relevant information to enhance their shopping experience. By delivering personalized assistance and comprehensive product education, I strive to meet customer needs and drive sales growth within the organization.

Sales Executive

2005-2011

Finco Technologies Pvt Ltd - Colombo

As a Sales Executive at Finco Technologies, I am entrusted with multiple responsibilities that include managing Key Accounts, facilitating showroom sales, conducting product training for new staff members, and providing valuable assistance to General Manager

REFERENCES

Mr. Anil Makar

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